

## WHAT TO DO BEFORE YOU LIST YOUR HOME

to help you make a great sale

Start by decluttering and depersonalising your home. This will help potential buyers envision themselves living in the space and closer to making an offer.





Find a real estate agent who has a strong track record of success in your local area. They can help you navigate the process and get the best price.

Stage your home to highlight its best features and create a cohesive look. This could involve rearranging furniture or adding plants to bring life to dull rooms.





Get your home ready for showings. Make sure it is clean, well-lit, and inviting.

Price your home appropriately. Do some research on comparable homes in your area to get a sense of what you might expect your home to be worth.





Get into the mindset of being flexible and open to negotiating. Be prepared to make compromises in order to close the deal and make a great sale.



## HITESH PATEL REALTOR

I've been assisting people in finding and purchasing homes in your area. I understand that the process can be overwhelming, especially for first-time home buyers, but I'm here to support you every step of the way.

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